

New microbial pesticides for managing insect pests and plant pathogens



150 years

 **BASF**
We create chemistry

Katherine Walker
Technical Service Rep

Nemasys®

Beneficial Nematodes

150 years

 **BASF**
We create chemistry

- **Nematodes that attack pests**
- **Five key species**
- **Favorable regulatory profile**
 - Quick to market
- **Meets Value Chain Demands**
 - 0-MRLs, 0-PHI, 0-REI
 - Excellent IPM tool
- **Flexibility for the farmer**
 - Pest control until harvest
 - Compatibility with beneficials and pollinators
 - Persistent in the soil for long term control



150 years

 **BASF**
We create chemistry

What are Beneficial Nematodes?

Microscopic worms that target a wide-range of pests

Naturally-
occurring
macro-organisms

Enter through
openings of target
pests

Reproduce inside
the host pest



Powerful
sustainable
biological tool

Used worldwide
by growers and
gardeners

Safe for the
environment

Nemasys[®]
Beneficial Nematodes

Nemasys mode of action

- Infective juvenile nematodes search actively for a prey. They enter the prey via natural openings. Inside the prey they release bacteria.



- The bacteria inside the nematode can kill the pest within 48 hrs. The insect body is food for the nematodes. New infective nematodes develop within the dead insect.

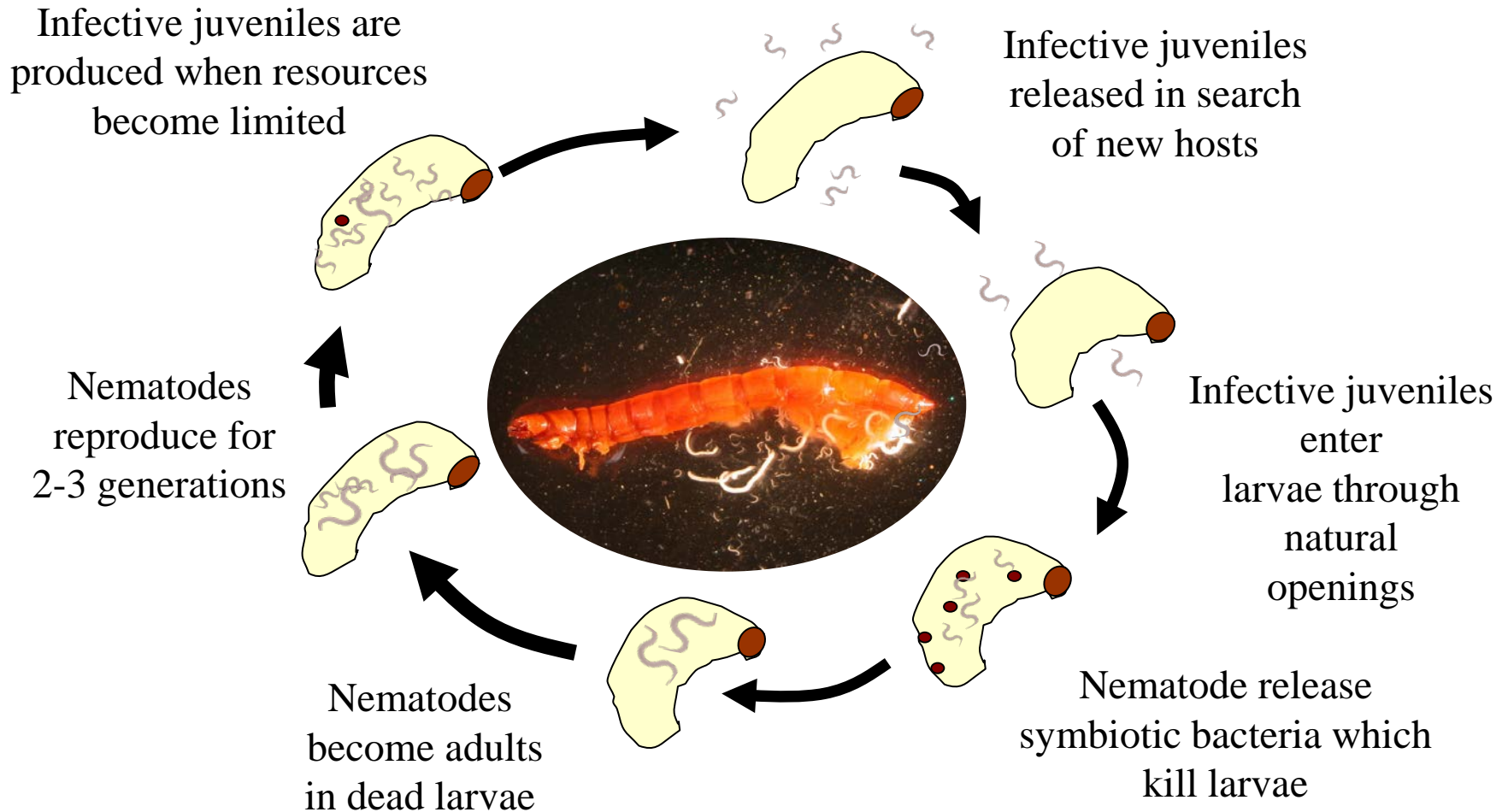


Biology

Nemasys – Mode of Action

150 years

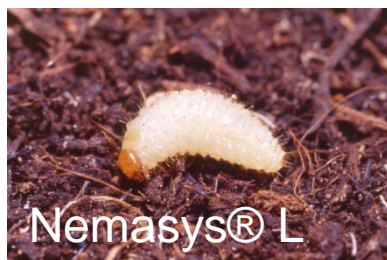
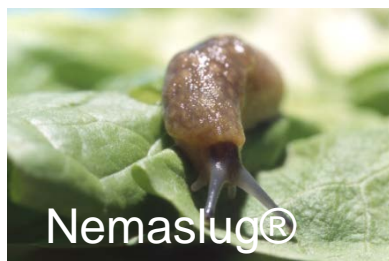
BASF
We create chemistry



150 years

BASF
We create chemistry

The Nemasys® range



- Ten products based on five species of nematode.
- Different products but with the same species based on market differentiation.

150 years

 **BASF**
We create chemistry

Where are Beneficial Nematodes used?

The Nemasys portfolio of products is sold into a versatile range of crop segments



Greenhouse



Mushrooms



Fruit



Landscape & Nursery



Vegetables



Citrus



Turf



Forestry



Home & Garden

Nemasys[®]
Beneficial Nematodes

150 years



What are the pest targets?

The Nemasys portfolio contains key species and their key targets

Nemasys Product	Nematode Species	Segment	Key Pest(s)
Nemaslug	<i>Phasmarhabditis hermaphrodita</i>	Lawn & Garden	Grey Slug, glasshouse slug, water snail
Nemasys G	<i>Heterorhabditis bacteriophora</i>	Turf & Landscape	Chafer grub, White grub
Millenium	<i>Steinernema carpocapsae</i>	Lawn, Garden, Nursery	Chinch bugs, caterpillars, red palm & pine weevil
Nemasys L	<i>Steinernema kraussei</i>	Garden	Black Vine Weevil, Strawberry Weevil
Nemasys	<i>Steinernema feltiae</i>	Indoor plants, interiorscape	Western Flower Thrips, fungus gnat

Nemasys[®]
Beneficial Nematodes

Nemasys®

Beneficial Nematodes

150 years

 **BASF**
We create chemistry

- Manufactured using liquid fermentation techniques in Littlehampton, UK.
- Formulated in an easy to use water dispersable gel.



Nemasys: shelf live



Product Storage

- ✓ Temperature Between 41- 45° F
- ✓ Nematodes Viable for 4 to 8 weeks

Nemasys beneficial nematodes: unique formulation



Stable, concentrated formulation
easily dispersible in water

Nemasys beneficial nematodes: easy application



Ready for use

150 years

Nemasys – Application Methods

Beneficial Nematodes Portfolio

 **BASF**
We create chemistry



Applying Nemasys to Brussel sprout field



Nemasys for strawberries



Applying Nemasys on fruit trees



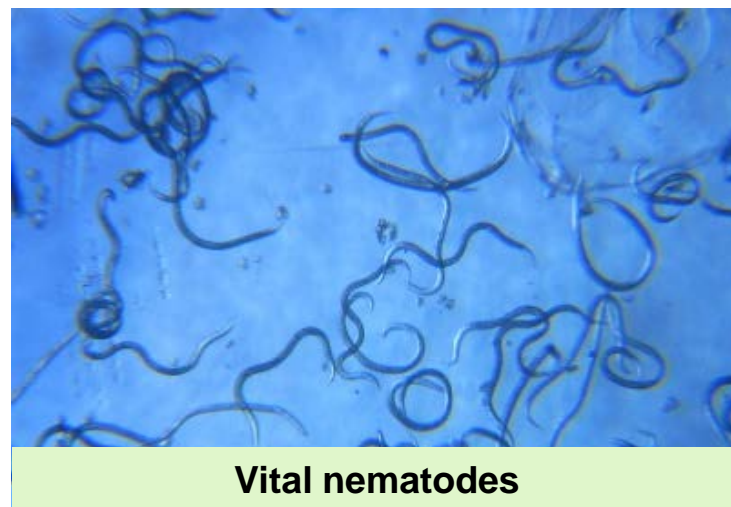
Nemasys in the greenhouse



Nemasys applied with spot applicator kit

Nemasys application check

- Before application – spraying solution
- During application – nematodes coming out the nozzles

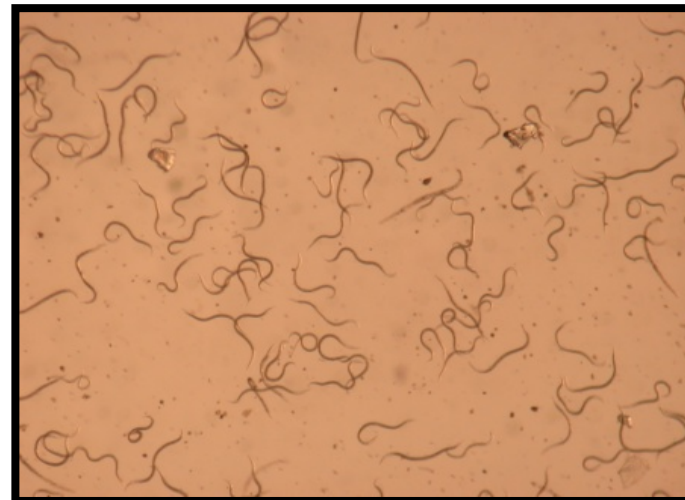


Vital nematodes

Quality Assurance

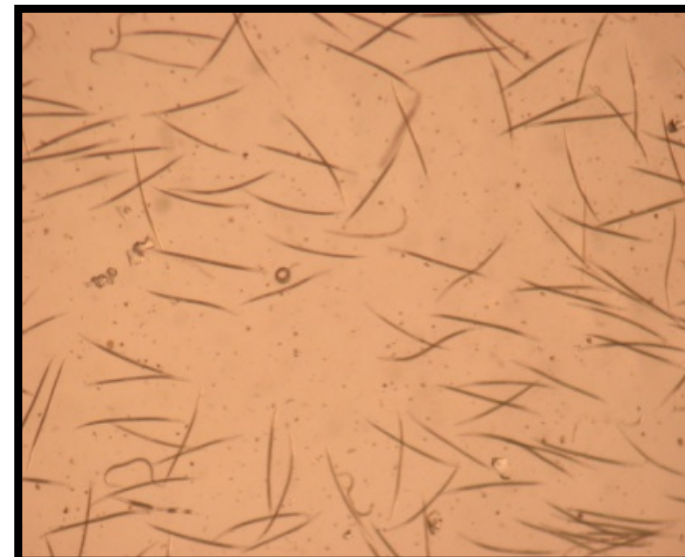
Viabile:

- Nematodes various shapes
- Nematodes moving



Non-viable:

- Nematodes straight
- Nematodes not moving



Spraying of Nemasys beneficial nematodes



Application conditions

- Use on moist soils / crops (Pre-irrigation is useful)
- Apply during overcast conditions
- Avoid direct sunlight / drying out, will kill nematodes
- Temperature between 5° and 30°C (40 – 85 ° F)
(Depending on nematode species)
- Optimize conditions for contact between nematode and target pest
- Keep soil / crop wet after application



Main pest chrysanthemums: thrips!

- Thrips are a consistent problem
 - Years of mono cultures in the same greenhouse
 - Thrip populations (partial) resistant against chemicals
 - Thrips quick multiplication
 - Thrips hide in crop and soil
-
- **Thrips control = a range of control measurements**
 - **More and more growers are giving beneficial nematodes a fixed place in their IPM programs**

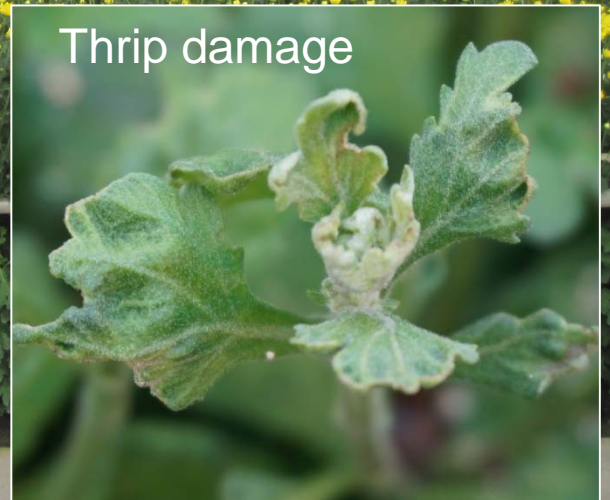
Chrysanthemum: thrip damage



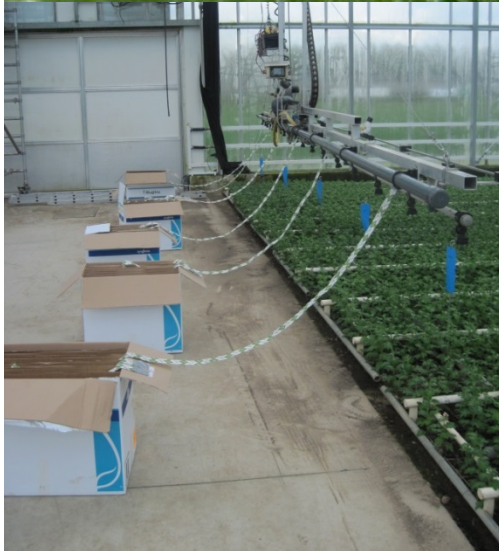
Thrip larvae



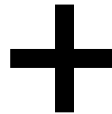
Thrip damage



Thrip control chrysanthemum predatory mites + beneficial nematodes



predatory mites

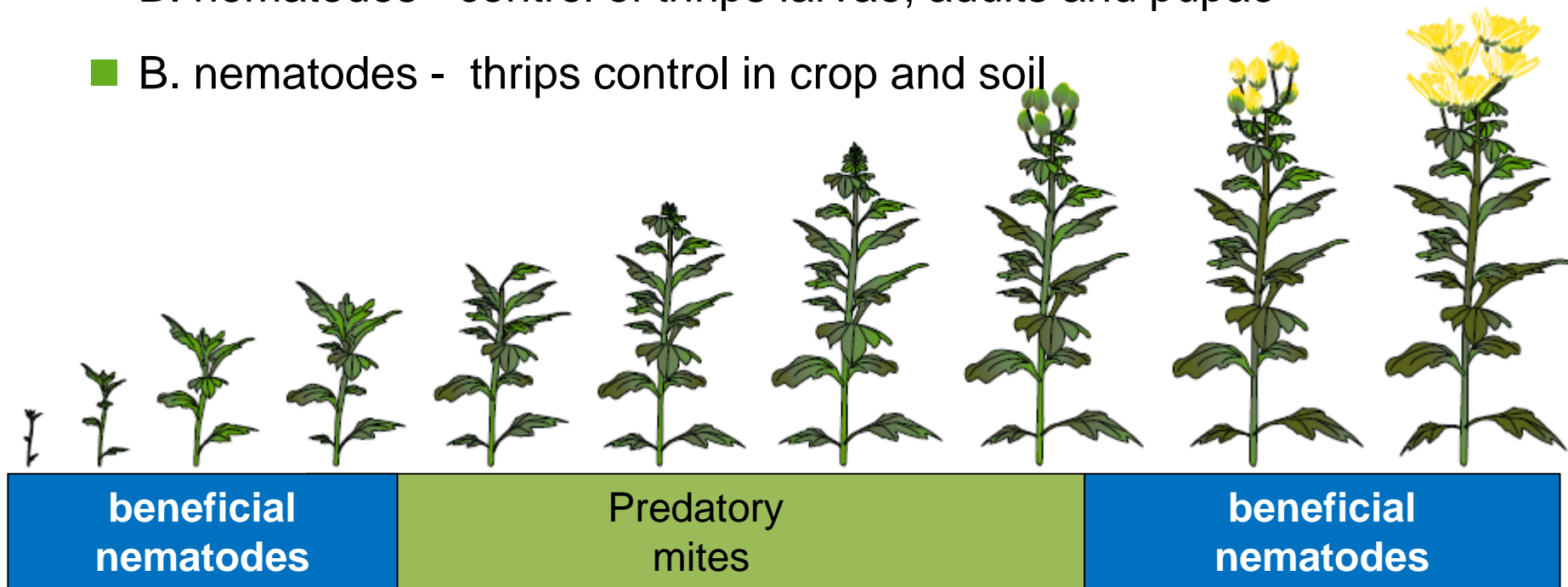


nematodes

■ Good combination against thrips

Predatory mites + beneficial nematodes complementary

- P. mites - control of thrips larvae
- B. nematodes - control of thrips larvae, adults and pupae
- B. nematodes - thrips control in crop and soil



WFT in Strawberries

- **Target** – WFT larvae and adults
- **Opportunity:**
 - Current chemical options require stewardship (Spinosad/Spinetoram)
 - Nemasys (*S.feltiae*) shows high efficacy in other crops
 - Favorable conditions for Nemasys activity (cool application temps, high moisture soil)
- **Current activities:**
 - 2 Replicated trials in 2016 – high variability with foliar apps, moderate pressure
 - 2 large scale trials in 2017 – good control, but no UTC for comparison, foliar apps only.
 - 2018 – soil apps?



Cabbage Root Maggot in Brassicas

- **Target** – Cabbage Root Maggot (*Delia radicum*) larvae.
- **Opportunity:**
 - Opportunity to support current chemistry (Chlorpyrifos/Spinosad)
 - Nemasys (*S.feltiae*) shows high efficacy vs other dipterans
 - Favorable conditions for Nemasys activity (cool application temps, high moisture soil)
- **Current activities:**
 - 2018 – possible trial work



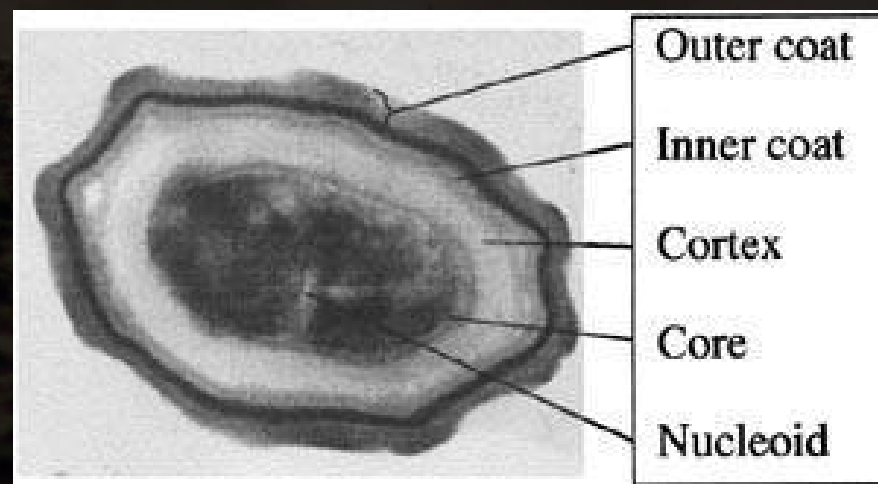


Serifel® Biofungicide

Serifel® Biofungicide

- A common, naturally occurring bacterium - *Bacillus subtilis*
 - *Bacillus amyloliquifaciens* – strain DMBI 600
- Foliar and in-furrow uses
- Formulation contains *Bacillus subtilis* spores
 - Robust under storage
 - Compatible with other products

Electron microscope cross-section of a spore of *Bacillus subtilis*. The spore is 1.2 microns across, about 100 times smaller than the width of a human hair. (Credit: S. Pankratz)



Serifel® Biofungicide

Modes of Action



- When sprayed, Serifel spores are dormant
- On leaves or soil, spores grow and reproduce
- Fungi are inhibited in two ways:
 1. Spores give off metabolites
 - Metabolites inhibit the spores & mycelia of fungi
 - Lipopeptides disrupt fungi membranes allowing better penetration of tank mixed fungicides
 2. On the surface they compete with fungi for nutrients and space
 - When first on the bus, they take up available seats

Serifel® Biofungicide

Modes of Action

1. Metabolites inhibit fungal growth

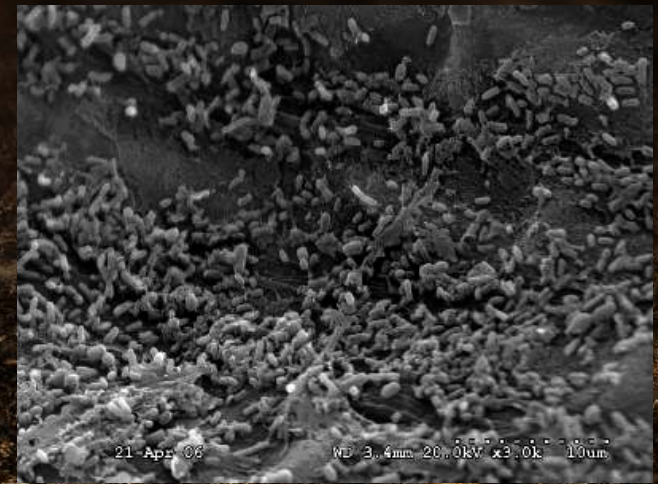
Botrytis grey mold



Serifel colony

2. Serifel takes up available seats on the bus

Serifel spores colonizing
a root surface



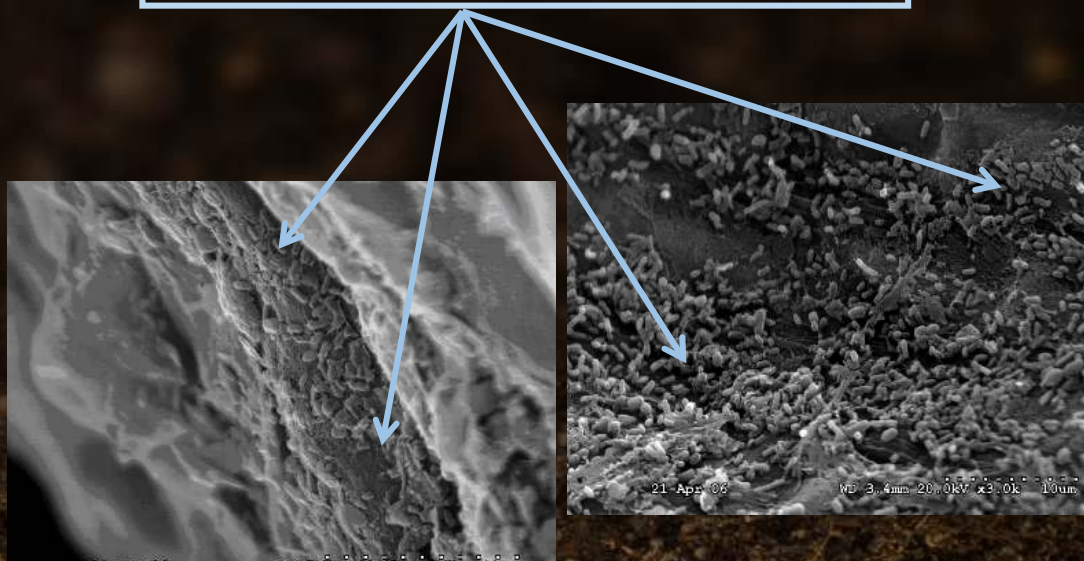
Serifel® Biofungicide – Modes of Action

Plant Protection from Outcompeting the Pathogens



- Serifel spores remain dormant until conditions are suitable to grow
- Serifel spores grow and reproduce on the surface of the plant
 - ✓ Competition for limited nutrients
 - ✓ Key factor is who gets there first
 - ✓ Early colonizer advantage
 - ✓ Niche exclusion
 - ✓ No seats left on the bus

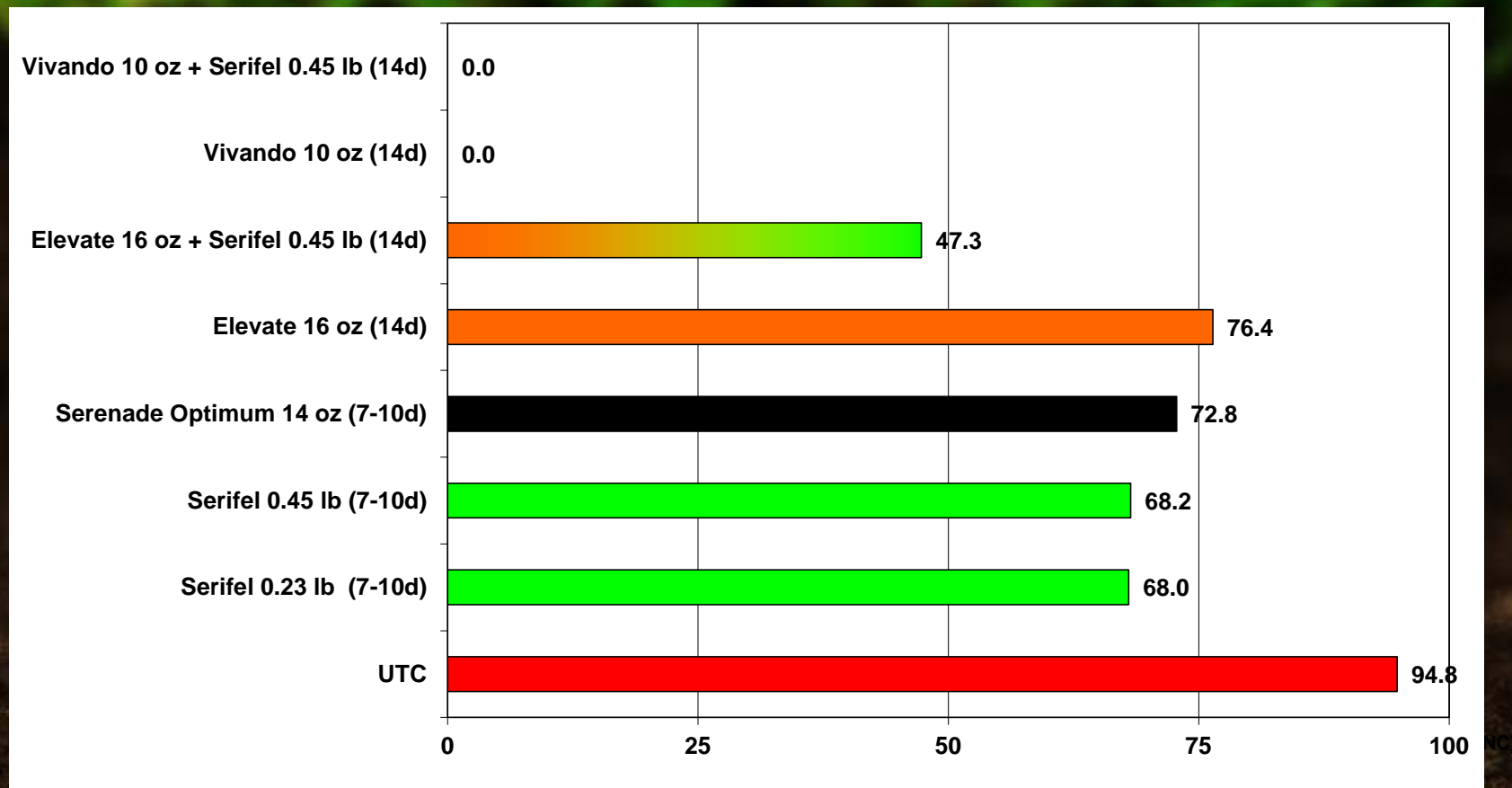
Serifel spores colonizing a root surface



Serifel® is Most Effective When Applied Before the Disease is Present

Field Research Results

Serifel® Biofungicide Foliar Applications in Grapes



1 trial – Hughson, CA

All trts with 0.0625% Induce

(..d) indicates spray interval

Average Percent Severity of Powdery Mildew on Fruit

62/0 DAT/DALT

Serifel® Biofungicide Formulation



- Wettable Powder
- Maintain constant agitation
- Large particle size requires 50 mesh screens



2.6 oz Serifel

Serifel® Biofungicide



- Crops Labeled:

Berry and small fruit, citrus, cucurbit, fruiting veg, **grape**, pome, stone, **strawberry**.

Add crops and evaluate different application methods



We create chemistry

Katherine Walker

Tech Service Rep

katherine.walker@basf.com

(919) 358-6123